SOLICITATION BY BUSINESS CONCERNS

- 1. All professional entertainments, where fees are involved, and school-sponsored sales of encyclopedias, books, advertising, etc. must be authorized and approved by the Superintendent or his/her designee.
- 2. No salesman shall be permitted to contact school personnel in the schools or on the school grounds without proper authorization.
 - a. Salesmen and/or educational consultants, representing the various manufacturers and publishers of educational materials, programs, and equipment, must present a letter of authorization from the assistant superintendent, curriculum and instruction, to the principal upon entering any school building.
 - b. Representatives of the various manufacturers and publishers of educational materials, programs, and equipment currently servicing the schools do not require a special letter unless their visit involves the presentation of a new program.
 - c. Salesmen or representatives of any other type programs are required to have a letter of authorization from the Superintendent/assistant superintendent, administration, finance and statistics, prior to the visit to any building.
- 3. Under no circumstances will salesmen be permitted to contact pupils at school.
- 4. Names and addresses of pupils and school personnel must not be furnished to salesmen or solicitors.